

# Supplier Discovery & Shortlisting



## Overview

We identify, vet, and shortlist the best Turkish manufacturers for your product specs, capacity, and compliance needs. You get a curated list with transparent comparisons and first-contact support.

## What's Included

- Market research
- Factory verification
- Capability assessment
- Initial contact facilitation

🕒 2-4 weeks

## Success Story

A German electronics manufacturer needed reliable suppliers for custom cable assemblies with strict quality requirements.

### Result

We identified 4 qualified suppliers within 3 weeks, leading to a 22% cost reduction and improved delivery times.

## Why It Matters

Sourcing the right supplier is critical — but risky without local insight. AC-TR helps you avoid costly missteps by leveraging our vetted network of 50+ Turkish manufacturers and deep market knowledge.

## How We Deliver

Discover vetted Turkish manufacturers tailored to your product needs and compliance requirements.

## Details

Finding the right manufacturing partner can define *the success* of your product. At AC-TR, we transform what is often a frustrating and opaque process into a clear, structured journey. Our team acts as your local bridge to Turkey's vast production landscape, combining on-the-ground knowledge with transparent reporting.

### Why supplier Discovery Matters

The Turkish manufacturing ecosystem is incredibly diverse, spanning everything from textiles and plastics to electronics and complex assemblies. Yet, for companies abroad, it can be hard to know where to start — websites are incomplete, certifications are difficult to verify, and cultural or language gaps often lead to misunderstandings.

Without a clear process, companies risk losing time, budget, and credibility with their own customers. AC-TR steps in to minimize this uncertainty.

### Our Approach

Our discovery and shortlisting process is not a generic directory search. We combine direct factory access with a rigorous vetting framework to make sure every candidate on your shortlist is:

- **Technically capable** of meeting your exact product specifications
- **Operationally reliable**, with proven capacity and lead times
- **Compliance-ready**, whether for CE, REACH, RoHS, or industry-specific standards
- **Transparent on costs**, ensuring you know where every lira is going

We don't just hand you names - we deliver curated, evidence-based options so you can choose confidently.

### What sets AC-TR apart?

- Local presence, global perspective: Our team is based in Turkey but works with clients across Europe and beyond, ensuring expectations align with international standards.
- No hidden commissions: We represent your interests, not the factories'.
- Actionable insights: Beyond a supplier list, you gain visibility into comparative strengths and potential risks.

### Outcomes You Can Expect

By the end of the shortlisting process, you'll walk away with:

- A narrowed pool of qualified suppliers, typically 3–5
- Verified documents and compliance records
- Direct introductions to decision-makers inside the factories
- A clearer roadmap for sampling, negotiation, and production

This isn't just a list of contacts - it's the foundation for a reliable supply chain.

### Why partner with AC-TR?

Choosing a supplier in Turkey doesn't have to be a gamble. With decades of combined sourcing experience and a growing network of vetted factories, AC-TR ensures that your first step into Turkish manufacturing is efficient, data-driven, and set up for long-term success.

Your production journey deserves clarity and trust - and that starts with choosing the right partners.